

## Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-08 /023 W

-----012310 040336Z /64

R 031757Z JUL 78

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 1168

UNCLAS MEXICO 10857

E.O. 11652: N/A

TAGS: BENC, MX

SUBJECT: MAJOR PROJECT: FONATUR TOURISM PROJECTS IN BAJA  
CALIFORNIA

REF: STATE 162649

1. ENGINEER MACDONEL NO LONGER WORKING FOR FONATUR. EMBOFF  
MET WITH ENGINEER FELIX M. FORNAGUERA (905-585-5044 EXT.  
107), TECHNICAL MANAGER AT FONATUR, PRESENTLY IN CHARGE OF  
BAJA PROJECTS. FORNAGUERA CHECKED REGISTRATION OF HUDSON  
AND DETERMINED THAT IT WAS FOR CONSULTING WORK ONLY AND  
THAT HUDSON AND ASSOCIATES HAD NO EQUIPMENT FOR CONSTRUC-  
TION WORK.

2. FORNAGUERA STATED THAT ALL DESIGN AND CONSULTING WORK  
FOR PROJECTS HAS BEEN COMPLETED FOR OVER A YEAR. FONATUR  
IS CURRENTLY SEEKING BIDS SOLELY FOR CONSTRUCTION AND SUP-  
PLY. WHILE THERE IS NOT PLANNED NEED FOR DESIGN OR CON-  
SULTING WORK FOR UPCOMING YEAR OR TWO, THERE IS SOME POS-  
SIBILITY OF EMERGENCY OR SPECIAL BIDDING IN THESE FIELDS,  
FOR WHICH HUDSON WOULD RECEIVE CONSIDERATION.

3. IN REGARD TO CONSTRUCTION WORK, THERE ARE PRESENTLY NO  
NON-MEXICAN COMPANIES REGISTERED FOR BIDDING. FORNAGUERA  
STATED THAT FONATUR HAD INVITED FOREIGN COMPANIES TO  
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REGISTER TWO YEARS AGO BUT THAT NONE HAD RESPONDED. IN  
ABOUT ONE MONTH, HE WILL AGAIN INVITE FOREIGN PARTICIPATION  
VIA LETTERS TO THE EMBASSIES. EMBASSY WILL KEEP MAJOR  
PROJECTS INFORMED.

4. FOR CONSULTING WORK WITH FONATUR, A U.S. FIRM NEEDS  
ONLY TO BE REGISTERED WITH FONATUR ITSELF. HOWEVER, FOR

CONSTRUCTION WORK, IT IS NECESSARY TO BE REGISTERED WITH SECRETARIA DE PROGRAMACION Y PRESUPUESTOS (SPP) AS WELL AS WITH FONATUR. A COMPANY CANNOT BE REGISTERED BOTH FOR CONSTRUCTION AND CONSULTING WORK. LUCEY

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## Message Attributes

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**Channel Indicators:** n/a  
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**Concepts:** n/a  
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**Review Markings:**  
Sheryl P. Walter  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014